



**MILLION MEALS**  
**SERVED WITH A SIDE OF HOPE**

**mission**

TO CREATE HOPE AND NOURISH LIVES THROUGH A POWERFUL HUNGER RELIEF NETWORK, WHILE MULTIPLYING THE GENEROSITY OF A CARING COMMUNITY.

A young boy with short brown hair and blue eyes is looking directly at the camera. He is holding a clear glass filled with orange juice and drinking through a white straw. He is wearing a grey t-shirt. The background is a bright yellow color with a pattern of small white dots.

**vision**

INSPIRING AND ENGAGING OUR COMMUNITY TO END HUNGER.

In fiscal 2015/2016,  
Second Harvest  
Food Bank provided:

**52 million**

meals to families, kids & seniors in Central Florida

**5,600,000**

meals through the Volusia Branch

**6,000,000**

meals through the Brevard Branch



#### WHERE OUR FOOD GOES

- 70% Emergency Pantry
- 12% Residential/Rehab
- 6% Day Care/  
Youth Program
- 5% Multi-Service
- 3% Soup Kitchen
- 2% Seniors
- 2% Emergency Shelter

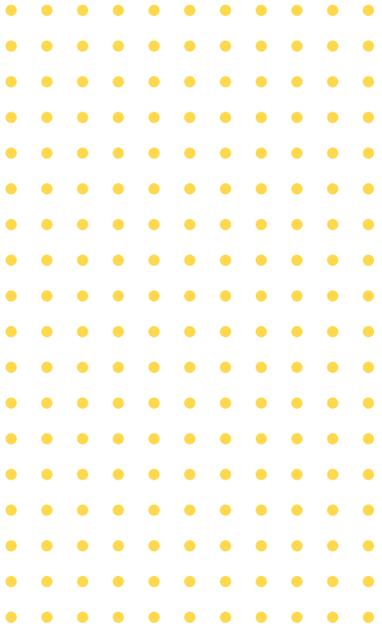


#### WHERE OUR FOOD COMES FROM

- 45% Retail/Wholesale
- 17% USDA Commodities
- 14% Manufacturing
- 12% Produce
- 8% Purchase
- 2% Prepared Food
- 2% Food Drives

# WallBuilders

SERVICE, INTEGRITY, STEWARDSHIP, RESPECT, ACCOUNTABILITY, COLLABORATION & DIVERSITY



## WHERE OUR FOOD COMES FROM

### 4 FOOD COLLECTION PROGRAMS



#### Grocery Alliance

This expansive food recovery program collects wholesome, unsold food from more than 450 participating retail store locations throughout Central Florida. Thanks to these retail partnerships, Grocery Alliance provided 20 million meals in fiscal 2015/2016.

#### TEFAP

The Florida Department of Agriculture awarded distribution contracts for Orange, Seminole, Lake, Brevard, Volusia, Osceola and Marion counties to Second Harvest Food Bank of Central Florida for its Emergency Food Assistance Program of government food commodities. 8 million meals were provided in fiscal 2015/2016.

#### Produce Program

With the growing awareness of the link between nutrition and health, Second Harvest has committed to increasing the amount of fresh fruits and vegetables available to clients year-round. In 2015/2016, this program provided over 15 million pounds of fresh fruits and vegetables to our Central Florida community.

#### Second Helpings

This prepared-food rescue program collects and delivers donations from local restaurants, hotels and resorts. Second Helpings provided 1.3 million meals to partner feeding programs that provide on-site meals for clients.

#### Community Food Drives

An amazing 857,000 meals were provided in fiscal 2015/2016 through Community Food Drives.

#### Other Food Industry Partners

In addition to our programs, Second Harvest collected over 7 million pounds of donated food and non-food products in Central Florida thanks to local and national food companies. The food donors who partner with Second Harvest are vital to our hunger relief efforts.



**A STORY OF HOPE  
AND COURAGE:**

April and her daughter fled from an abusive relationship. Having been a stay-at-home mom for several years, she struggled to find a way to put food on the table. Jewish Family Services of Greater Orlando helps April with a variety of services, including food. She and her daughter get the help they need to survive tough times.



“I know people don’t always understand how hard it is, but it can really destroy a person. Thank you for saving me and my daughter. It means a lot to a single mom or any family that struggles. It means more than you know.”

# April

“it means  
more than  
you know”





### Benefits Connection

Since 2008, Benefits Connection has assisted thousands of households in Central Florida to access more than \$100 million in Supplemental Nutrition Assistance Program (SNAP) benefits. Though SNAP is the primary program of our nation's hunger safety net, a large number of qualified individuals and families face challenges applying for these benefits. Some of the obstacles they confront include transportation, language and literacy barriers, computer access and having the skills to navigate online applications. In addition, potential applicants often are either unaware of the benefits they could receive or misinformed about eligibility factors.

The Benefits Connection staff offers SNAP application assistance, advice and support to working families, seniors, veterans and persons with disabilities, at convenient locations throughout our service area. Additionally, USDA reports that every \$5 in new SNAP benefits generates \$9 in total economic activity to the community and creates thousands of farm jobs.

## HOW WE HELP

6



# 7 WAYS WE HELP:

1

### GENERAL DISTRIBUTION

20 million meals to 6 counties in Central Florida and 550 local emergency food assistance programs

2

### HIGH FIVE KIDS PACK

51,169 weekend food packs  
153,507 meals

3

### MOBILE FOOD DROPS

3-4 times a week.  
About 15 a month to Brevard, Lake, Seminole, Osceola, Orange, Volusia and Marion Counties. 2.3 million meals

4

### BITES, CAMERA, ACTION! BY UNIVERSAL FOUNDATION

4,273 volunteers packed more than 263,828 meals

5

### BENEFITS CONNECTION APPLICATIONS

**PROCESSED: 4,940**

Average monthly SNAP Benefit: \$210.28  
Value of Benefits: \$8,058,906

6

### SUMMER FEEDING

190,164 meals, 67 feeding sites + partner with vendor to serve an additional 26 sites in Brevard, Seminole, Lake, Osceola and Orange Counties.

7

### KIDS CAFE

After school meal program.  
21 sites, 238,151 meals

LEARN MORE ABOUT OUR PROGRAMS AT [WWW.FEEDHOPENOW.ORG/HOW](http://WWW.FEEDHOPENOW.ORG/HOW).

**“the food  
helps carry  
us through  
the month”**

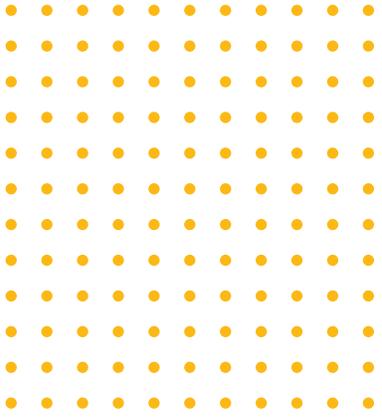


# Cordie

## **A STORY OF HOPE AND COURAGE:**

78-year-old Cordie gets food at Woodbury Presbyterian Church in East Orlando. “I come every Monday to help put groceries on the table, and we need it. I’ve got three great grandkids. Our food stamps last us a whole week, or maybe if we’re lucky we can stretch it to a week and a half. But the food we get here helps carry us through the month.”

**Second Harvest**  
**FOOD BANK**  
OF CENTRAL FLORIDA



# HEALTH AND HUNGER IN CENTRAL FLORIDA

8



What do a food bank and 20 healthcare executives in Central Florida have in common? Before December 2015, we weren't sure there was much. Since then, though, the answer has become very clear: We all want to stem the rising tide of obesity, diabetes, high blood pressure and other diet-related chronic diseases that are disproportionately affecting our low-income neighbors. The healthcare folks knew that the social determinant of food insecurity was a very real barrier to their ability to help these same patients get well and stay well. The Food Bank knew that these were the same community members who relied on our feeding partners to supplement their food budgets.

Early that December, Second Harvest Food Bank invited all the local nonprofit hospitals, Federally Qualified Health Center clinics, free and charitable clinics, public health clinics, the VA Medical Center, health foundations and districts, and medical schools to meet and talk about how Second Harvest could come alongside them "to measurably affect the health of vulnerable populations." If we could leverage our existing large partner agency network to develop a subset of "Healthy" pantries, we could increase access to the fresh produce, lean meats, low-sodium/low-sugar foods and nutrition education

needed for low-income patients to improve how they effectively manage their illnesses on their own, reducing ER admissions and missed days at work.

A year later, the Health & Hunger Initiative (HHI) has yielded plans for a new view of the community shared both by the healthcare sector and Second Harvest partners. With strong engagement from our healthcare partners, we are fielding several models that increase access to the nutritious foods that make up a healthy diet. We are increasing the capacity of qualified pantries with training and new coolers and freezers; we're building "healthy" boxes of low-sodium/low sugar/whole grain nonperishables that will be supplemented by fresh and frozen foods at delivery; we have seen one of our pantries co-locate at a public health facility; and we're beginning a regularly scheduled pop-up pantry with the VA Medical Center.

There's a lot more to learn as we collectively grow this concept in Central Florida. HHI workgroups are developing a set of shared goals and objectives for the projects, seeking new investment for this kind of work, and engaging their own networks in creative pathways to source the kinds of foods needed to promote community health using food as medicine.



## DARDEN FOUNDATION COMMUNITY KITCHEN

- Culinary Training Program

**75** STUDENTS GRADUATED

**100%** JOB PLACEMENT RATE

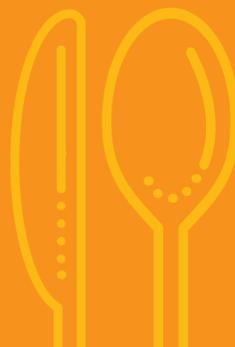
## SOCIAL ENTERPRISES

- Catering for Good: Make Your Event a Life-Changer

**583** EVENTS/  
**23,108** GUESTS

- Meals for Good: Delivering on a Promise

**821,489** MEALS



**A STORY OF HOPE  
AND COURAGE:**

Carmen's life before graduating from the Culinary Training Program at Second Harvest Food Bank was uncertain. She was laid off from a good job during the Great Recession and struggled to find a path back to economic self sufficiency. Today, she has a position with benefits with a well-known local restaurant brand, providing her the ability to find a new calling in life.

“When I walked into Second Harvest Food Bank, I saw a sign that said Culinary Program. I thought, ‘That is awesome ... they have a program for children.’ Come to find out, the program was not for children. It was for adults that were having a hard time. At that time, I didn't really acknowledge how hard of a time I was having. I was struggling but being very positive. No one really knew except me.”



# Carmen

**“no one  
really knew  
except me”**



## SPECIAL EVENTS

Each year, Second Harvest is able to raise necessary funds, collect more food and spread the word about the Food Bank's mission thanks to special events. And we know these events just don't happen overnight. Typically a team of brilliant event chairs, committee members, volunteers, sponsors and donors lend their time, talent and treasure to put on these incredible occasions.

Thank you to every individual who dedicates their time and effort annually. We hope to see you at one of our future special events!



*Wine Women & Shoes*

**Canstruction**  
**Wine Women & Shoes**  
**Share Your Christmas**  
**Skip a Meal**  
**Taste of the Nation**  
**Guest Chef's Night**  
**Summer Hope for Kids**  
**Hope for the Holidays**



*Guest Chef's Night*



*Taste of the Nation*





**food donations will not be turned away due to lack of space**

We are pleased to report that the launching pad for the future of hunger relief in Central Florida is set to be completed in early 2017!

At more than three times the size of the Food Bank's former distribution center, the Morgan & Morgan, PA Hunger Relief Center provides the hub of our organization's six-county outreach. With greatly expanded capacity and refrigeration, no available donations of nutritious food will be turned away due to lack of space for many years to come.

The \$16.4 million investment by a caring community has already begun to pay for itself in reduced operating costs to provide far more food than before. New efficiencies in the operation provide a cost savings of nearly \$2 million per year compared to our former facility. In addition, a community space that has engaged more than 40,000 local supporters through volunteerism,

special events and meetings at our location has been created.

The Darden Foundation Community Kitchen provides space for more than 150 of our struggling neighbors (to date) to receive life-changing job skills through the Culinary Training program, and a new Distribution Center training program teaches valuable warehouse skills.

As our mission and staff team continue to grow, we look forward to continuing to grow into the gap of unmet need in our community. We are deeply and truly grateful to the hundreds of generous contributors who believed in the potential of this campaign to change the future. Giving "over and above" gifts is never easy, but sometimes it's the only way to solve important community problems like hunger.

Thank you, Central Florida!



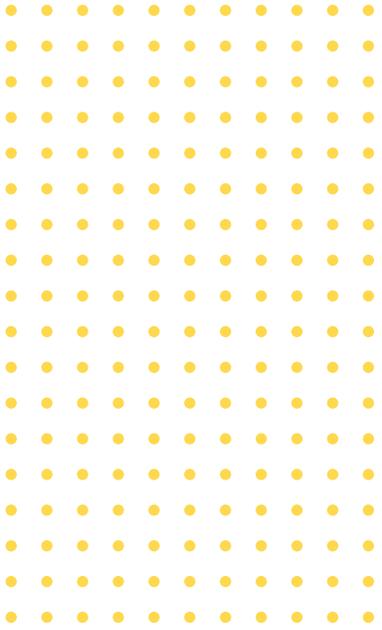
John and Ultima Morgan

**BUILDING SOLUTIONS TO HUNGER CAMPAIGN**

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**thank you!**





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# OUR POWERFUL NETWORK

In early 2016, The Sharing Center in Longwood hosted its first mobile food drop. This Seminole County partner agency, whose focus is on preventing hunger and homelessness, organized more than 80 volunteers to help sign clients in, load vehicles and assist with traffic and parking. In total, 37,000 pounds of food were distributed to 1,076 individuals that day! Second Harvest's mobile food drop program has grown considerably and is now active in all six of our counties. These food distributions are a unique and effective approach to distributing fresh produce and other nutritious food in underserved communities.

Our commitment to network engagement led to hosting our inaugural Partner Network Conference this past year. Designed as an opportunity for our agency network to come

together to learn and connect, more than 100 agency representatives attended the day-long event, which featured a variety of workshops and ended with an agency recognition and awards ceremony. We look forward to growing this annual event to reach our entire partner network.

Second Harvest Food Bank would like to thank our extraordinary network of more than 550 partner feeding programs who ensure that nutritious food reaches the people who need it most. These feeding partners include emergency food pantries, soup kitchens, senior programs, shelters and others across Central Florida.

**VIEW OUR FEEDING PARTNERS:**  
[WWW.FEEDHOPENOW.ORG/ANNUALREPORT](http://WWW.FEEDHOPENOW.ORG/ANNUALREPORT)



## how the food flows:



**\$10**  
provides \$90 worth  
of food for families,  
kids and seniors in  
Central Florida.



Hunger is pervasive in Central Florida and remains a daunting, yet solvable, issue. So many families still find themselves in that dangerous and demoralizing place of not being able to afford enough to eat, even as they are surrounded by abundant food resources.

At Second Harvest Food Bank, we recognize that literally everything that we can accomplish for more than 550,000 of our neighbors each year is possible only because of you . . . our caring investors in hope. We are truly grateful for the trust and vote of confidence that your gifts to our mission represent. When you take action, lives are changed for the better.

We take our responsibility as stewards of your generosity very seriously, and are proud to be able to magnify it in powerful ways for the benefit of our struggling neighbors.

As we enter a new fiscal year together, it is vital that we continue working harder than ever before to continue closing the gap on hunger. Together, we can provide more food, for more people, than at any other time in our history.

Thank you!  
Greg Higginson | CFRE | Vice President, Development

# investors

**In fiscal year 2015/2016, 31,882 volunteers contributed 92,026 hours – equivalent to more than 44 full-time staff members! Without this incredible human resource, Second Harvest Food Bank could not have the impact on hunger our community requires.**



# volunteers

**SUPPORT AND REVENUE**

Contributions and Grants	\$ 8,779,553
Fees and Grants from Government Agencies	\$ 2,167,177
Program Service Fees	\$ 2,699,279
Power Purchase Sales	\$ 2,735,781
Other Income	\$ 100,657
Donated Goods and Services	\$ 87,664,083
<b>Total Support and Revenue</b>	<b>\$ 104,146,530</b>

**EXPENSES**

Program Expenses	\$ 98,634,987
Management and General	\$ 1,667,030
Fund Raising	\$ 1,573,771
<b>Total Expenses</b>	<b>\$ 101,875,788</b>

**CHANGE IN NET ASSETS \$ 2,270,742**

**ASSETS**

Cash and Cash Equivalents	\$ 5,349,391
Investments	\$ 1,949,456
Accounts and Contributions Receivable	\$ 3,456,219
Inventory	\$ 3,716,054
Prepaid Expenses and Other Assets	\$ 544,164
Property and Equipment, Net of Depreciation	\$ 14,590,929
Note Receivable	\$ 3,912,980
<b>Total Assets</b>	<b>\$ 33,519,193</b>

**LIABILITIES**

Accounts Payable and Accrued Expenses	\$ 811,705
Notes Payable	\$ 14,585,000
Contingent Derivative Interest Rate Swap	\$ 169,005
<b>Total Liabilities</b>	<b>\$ 15,565,710</b>

**NET ASSETS**

Unrestricted Net Assets	\$ 15,564,610
Temporarily Restricted Net Assets	\$ 2,557,878
Accumulated Other Comprehensive Income	\$ (169,005)
Total Net Assets	\$ 17,953,483
<b>Total Liabilities and Net Assets</b>	<b>\$ 33,519,193</b>

# 2015/2016 FINANCIALS

HOW WE  
USE OUR  
RESOURCES:

Program  
Services  
**96.8%**

Management/  
General  
**1.6%**

Fundraising  
**1.5%**



# grateful!

The fact that you have read all the way to the end of our annual report for 2015/16 can only mean one thing... you have a deep and abiding interest in wanting as many of our neighbors as possible to get the help they need with food.

As an investor in the Second Harvest Food Bank mission, you undoubtedly also have an interest in wanting to know a bit more about the results that your investment in hope provided for families, seniors, children and others who are struggling. I hope that you found the record-breaking outputs and outcomes described in this report to be sufficiently rewarding. At the same time, I know that you, like all of us at Second Harvest Food Bank, cannot be entirely satisfied until every one of our most vulnerable low-income citizens can have access to the vital basic resources they need. And the fact is, that 1 in 6 Central Floridians are struggling with the reality of hunger and food insecurity

So while we take a moment to reflect and celebrate the hope and sustenance that have resulted from a year of generous community support and hard work, we also look forward with determination to the next chapter of our work. After all, there is no place for hunger in a community as wealthy in food resources as Central Florida. Our community's collective will to end hunger is really all that stands in the way of closing the gap of need for so many.

One thing that we know for certain is that in order to fully reach our vision of an inspired community that ends hunger as we know it, it will take more people like you. Whether you chose to close the gap this year through volunteer time, financial support, food donations or advocating for people in need, I want you to know that I am grateful.

I thank you on behalf of the people for whom you have made a life-changing difference. By working together with Second Harvest Food Bank, you are a powerful, driving force in creating the kind of strong community that we all wish to see in the future.

Sincerely,



Dave Krepcho | President/CEO

LETTER  
FROM  
CEO

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## Board of Directors:

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**VICE CHAIR** / John Moskos

**CHAIR ELECT** / Michele Byington

**TREASURER** / Vikki Eichner

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CHIEF GOVERNANCE OFFICE**

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Doug Milanes

Katie Morgan

Mary Beth Morgan

Kim Mowatt

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Deborah Rusnock

Jim Schreiber

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[Facebook.com/FeedHopeNow](https://Facebook.com/FeedHopeNow)

[Twitter.com/2harvestCFL](https://Twitter.com/2harvestCFL)

**Food Industry Partners:** [GiveFoodCFL.org](http://GiveFoodCFL.org)

**Second Harvest Blog:** [Blog.FeedHopeNow.org](http://Blog.FeedHopeNow.org)

## Visit:

[FeedHopeNow.org/AnnualReport](http://FeedHopeNow.org/AnnualReport)

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**Capital Campaign Donors**

**Annual Campaign Donors**

**Food Industry Partners**

**Partner Agencies**

**Volunteer Groups**

**Food Drives**



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386.257.4499

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407.295.1066

**BREVARD BRANCH**  
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West Melbourne, FL 32904  
321.733.1600

